CANACOL ENERGY

3Q 2021 Conference Call Presentation

November 2021

Advisories

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Financial Information

Non-IFRS measures

Canacol uses various measures to evaluate its performance that do not have a standardized meaning prescribed under International Financial Reporting Standards ("IFRS").

- Adjusted Funds from operations represents cash flow (used) provided by operating activities before the settlement of decommissioning obligations, payment of a litigation settlement liability and changes in non-cash working capital.
- EBITDAX is calculated on a rolling 12-month basis and is defined as net income (loss) and comprehensive income (loss) adjusted for interest, income taxes, depreciation, depletion, amortization, exploration expenses and other similar non-recurring or non-cash charges.

Canacol considers these measures as key measures to demonstrate its ability to generate the cash flow necessary to fund future growth through capital investment, pay dividend and to repay its debt. These measures should not be considered as an alternative to, or more meaningful than, cash provided by operating activities or net income (loss) and comprehensive income (loss) as determined in accordance with IFRS as an indicator of the Corporation’s performance. The Corporation’s determination of these measures may not be comparable to that reported by other companies. The Corporation also presents funds from operations per share, whereby per share amounts are calculated using weighted average shares outstanding consistent with the calculation of net income (loss) and comprehensive income (loss) per share.

In addition to the above, management uses working capital ad operating netback measures.

- Working capital is calculated as current assets less current liabilities, excluding current portion of long-term obligations, and is used to evaluate the Corporation’s financial leverage.
- Operating netback is a benchmark common in the oil and gas industry and is calculated as revenue, net of transportation expense, less royalties, less operating expenses, calculated on a per unit basis of sales volumes. Operating netback is an important measure in evaluating operational performance as it demonstrates profitability relative to current commodity prices.

Working capital and operating netback as presented do not have any standardized meaning prescribed by IFRS and therefore may not be comparable with the calculation of similar measures for other entities.

USD

All dollar amounts are shown in US dollars, unless indicated otherwise.

Advisories

Oil and Gas Information

Barrels of oil equivalent (“boe”) and thousands of cubic feet equivalent (“MCFe”)

Boe and MCFe may be misleading, particularly if used in isolation. A boe or MCFe conversion ratio of cubic feet of natural gas to barrels of oil equivalent and from barrels of oil to cubic feet equivalent is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. In this presentation, consistent with our MD&A disclosures, we have expressed boe using the Colombian conversion standard of 5.7 Mcf: 1 bbl required by the Ministry of Mines and Energy of Colombia.

Oil and Gas Volumes

Unless otherwise noted, volumes of gas (or oil) sold, produced, or assessed as reserves or resources refer to working interest volumes before the deduction of royalties.

Reserves and Resources Information

- The estimates of Canacol’s December 31, 2020 reserves set forth in this presentation have been prepared prepared by Boury Global Energy Consultants Ltd. (“BGEC”) effective December 31, 2020 (the “BGEC 2020 report”). The BGEC 2020 report covers 100% of the Corporation’s conventional natural gas reserves. The BGEC 2020 report was prepared in accordance with definitions, standards and procedures contained in the Canadian Oil and Gas Evaluation Handbook (“COGE Handbook”) and National Instrument NI 51-101, Standards of Disclosure for Oil and Gas Activities (“NI 51-101”). Additional reserve information as required under NI 51-101 is included in the Corporation’s Annual Information Form, which will be filed on SEDAR by March 31, 2021.
- “Proved" or "1P" reserves are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved reserves.
- Probable" reserves are those additional reserves that are less certain to be recovered than proved reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated proved plus probable" reserves.
- “Possible” reserves are those additional reserves that are less certain to be recovered than probable reserves. There is a 10 percent probability that the quantities actually recovered will equal or exceed the sum of proved plus probable plus possible reserves. It is unlikely that the actual remaining quantities recovered will exceed the sum of the estimated proved plus probable plus possible reserves.
  "2P" means Proved Plus Probable reserves.
  "3P" means Proved Plus Probable Plus Possible reserves.
- Estimates of the net present value of the future net revenue from reserves do not represent the fair market value of reserves. The estimates of reserves and future net revenue from individual properties or wells may not reflect the same confidence level as estimates of reserves and future net revenue for all properties and wells, due to the effects of aggregation.
- All of Canacol’s natural gas reserves disclosed herein are located in Colombia. The recovery and reserve estimates of reserves provided in this document are estimates only, and there is no guarantee that the estimated reserves will be recovered. Actual reserves may eventually prove to be greater than, or less than, the estimates provided herein. All evaluations and reviews of future net revenue contained in the BGEC 2020 report are stated prior to any provision for interest costs or general and administrative costs and after the deduction of royalties, development costs, production costs, well abandonment costs and estimated future capital expenditures for wells to which reserves have been assigned.
- Certain other information contained in this presentation has been prepared by third-party sources, which information has not been independently audited or verified by Canacol. No representation or warranty, express or implied, is made by Canacol as to the accuracy or completeness of the information contained in this document, and nothing contained in this presentation is, or shall be relied upon as, a promise or representation by Canacol.
- References in this presentation to initial production test rates, initial "flow" rates, initial flow testing, absolute open flow (“AOF”) and "peak" rates are useful in confirming the presence of hydrocarbons, however such rates are not determinative of the rates at which such wells will commence production and decline thereafter and are not indicative of long term performance or of ultimate recovery. While encouraging, investors are cautioned not to place reliance on such rates in calculating the aggregate production. All such data should therefore be considered to be preliminary until such analysis or interpretation has been done.
- The resources evaluation, effective December 31, 2020, was conducted by the Corporation’s independent reserves evaluator Gaffney, Cline & Associates (“GCA”), and are in accordance with National Instrument 51-101 - Standards of Disclosure for Oil and Gas Activities. The Corporation press released the results of the resources evaluation on April 21, 2021.

Reserves Information

- Historic Gas Reserves evolution is as per NI 51-101 annual disclosures for reserves reconciliation, as reported in our Annual Information Forms on SEDAR.
- From December 31, 2015 onwards, Canacol changed its fiscal year-end from June 30 to December 31.
- CAGR calculations are based on growth from values as at June 2013 to values as at December 2020.
- Estimates of the net present value of the future net revenue from reserves do not represent the fair market value of reserves. The estimates of reserves and future net revenue from individual properties or wells may not reflect the same confidence level as estimates of reserves and future net revenue for all properties and wells, due to the effects of aggregation.
- A full description of the calculation of FD&A costs, Recycle Ratios, and Reserve Life Index is provided in our press release dated March 3, 2021.
- After-tax NPV10 estimates are as per NI 51-101 annual disclosures in our Annual Information Forms. Corporate Total Values.

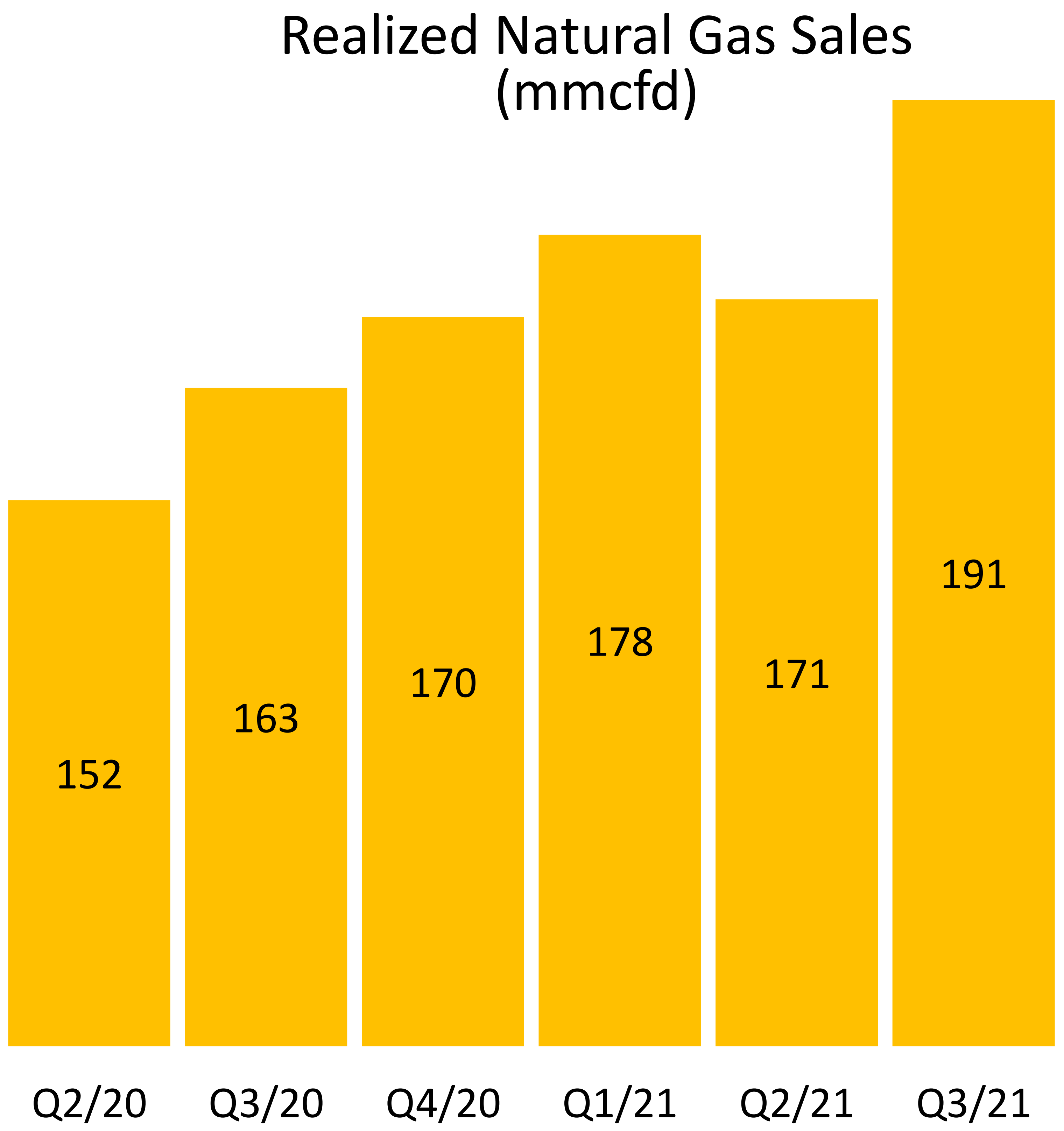
2021 Q3 Highlights

Realized Natural Gas Sales

- 191 mmcf/d
- Gradual recovery from drop to 136 MMcfd in April 2020 caused by COVID
- Trending towards high end of annual 2021 guidance for 153-190 mmcf/d

Other Achievements

- Operating Margins: 79%, ROCE: 21%
- Return of Capital: Continued buying back shares and paid 8th consecutive quarterly dividend
- Execution of Strategic Contract with EPM
- Three successful exploration and appraisal wells



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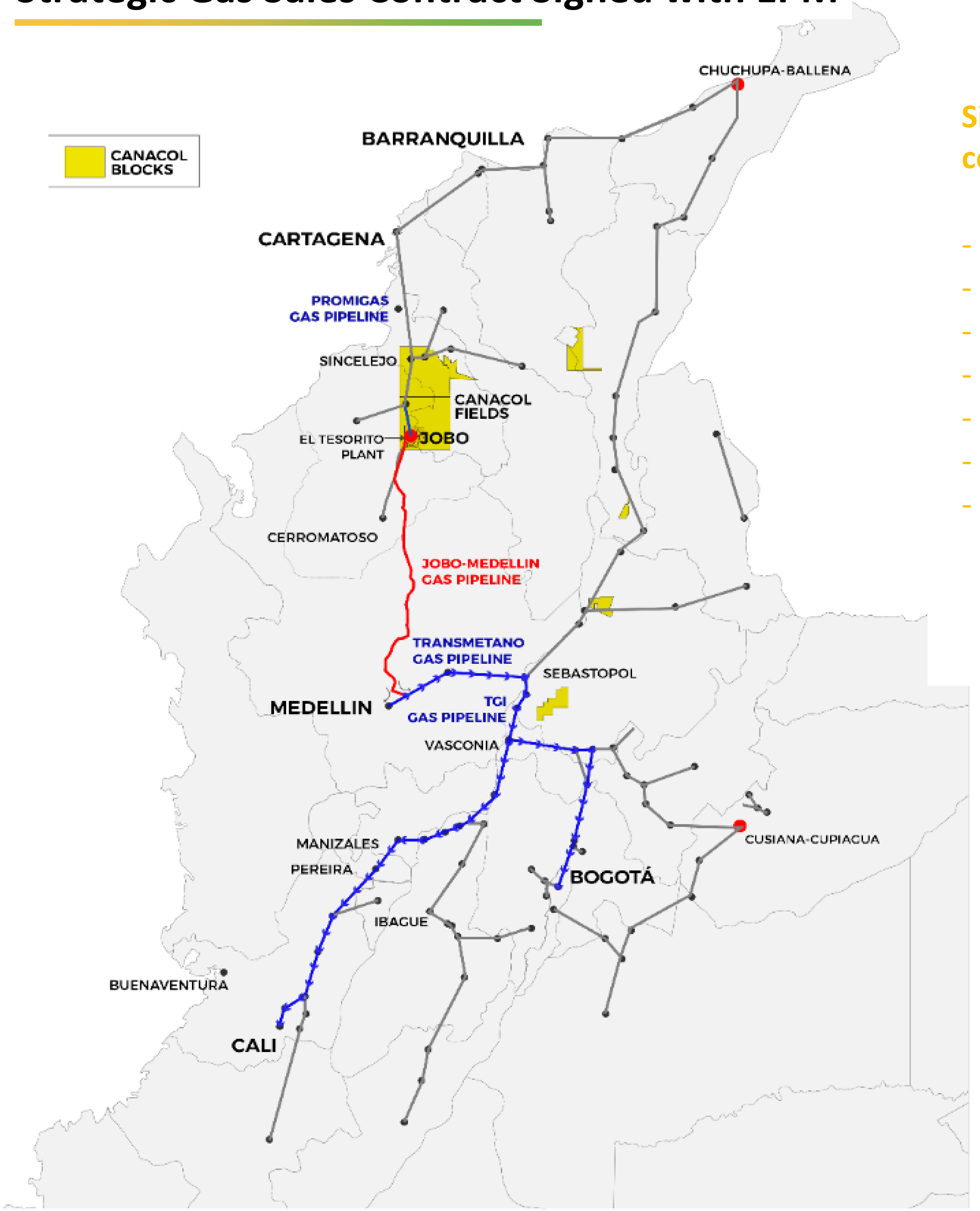
Strategic Gas Sales Contract Signed with EPM



Signed strategic contract with the largest utility company EPM:

- Take or Pay Contract
- Duration: 11 years
- Start Date: December 1, 2024
- End Date: November 30, 2035
- 1 year initial volume: **~21 million MMscfpd**
- Escalates to **~54 MMscfpd** on December 1, 2025
- Remaining at this level until the sales contract expires

Lowering gas costs for Medellin and Antioquia while delivering netbacks in line with Canacol´s current contract portfolio… a Win-Win alternative for Canacol & Medellin gas costumers

Working on additional Take or Pay gas contracts with consumers in the Interior:

- Bogota – 160 MMscfpd of demand
- Cali – 61 MMscfpd of demand

2021 Drilling: Exploration Focused

Aguas Vivas location

10 Wells Drilled YTD

- All 100% Interest and Operated

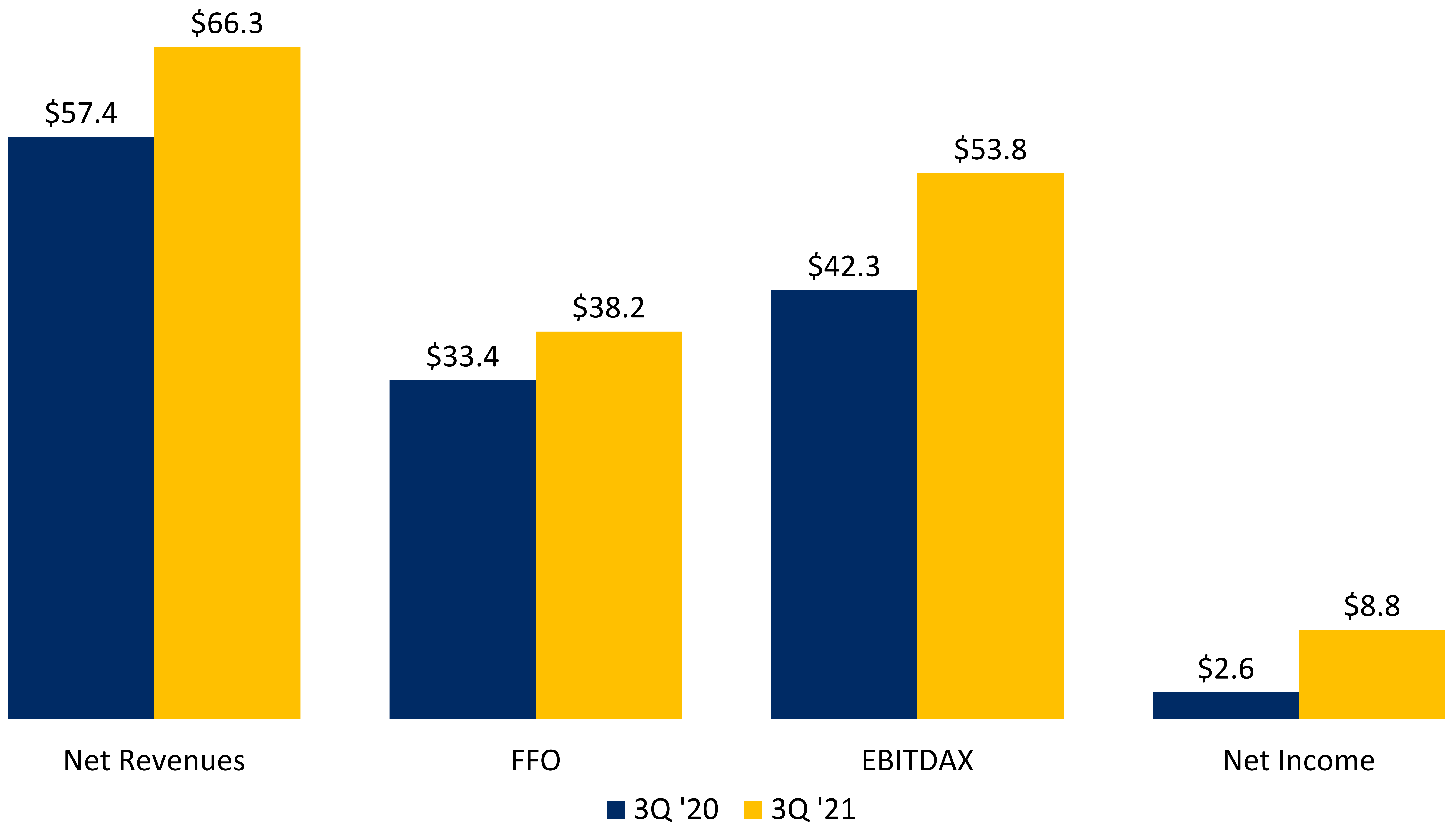
Successful exploration wells at Aguas Vivas and San Marcos

Well	Well Type	TVD Net Pay (ft)	Porosity (%)
Aguas Vivas-1	Exploration	412	22
Aguas Vivas-2	Appraisal	229	24
Aguas Vivas-3	Appraisal	378	22
San Marcos-1	Exploration	105	21

Remaining Program:

Block	Well	Well Type
VIM 5	Siku-1	Exploration

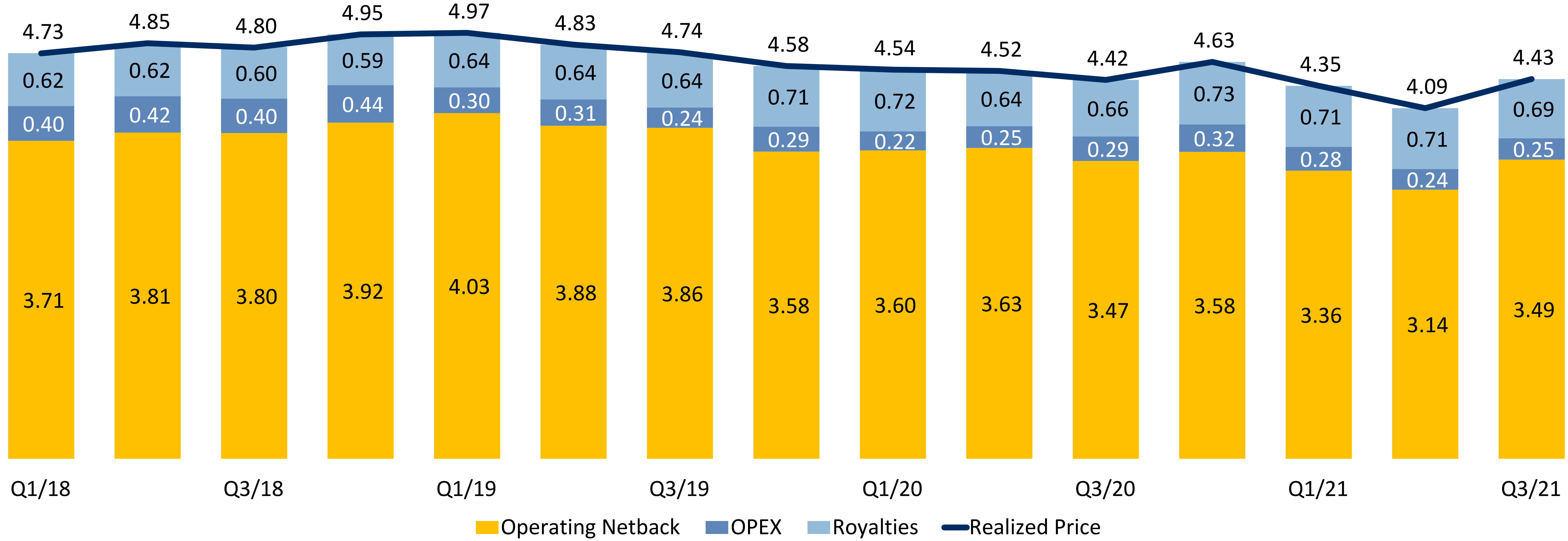
Recovery from COVID pandemic peak impact in Q2/20 (US$ MM)



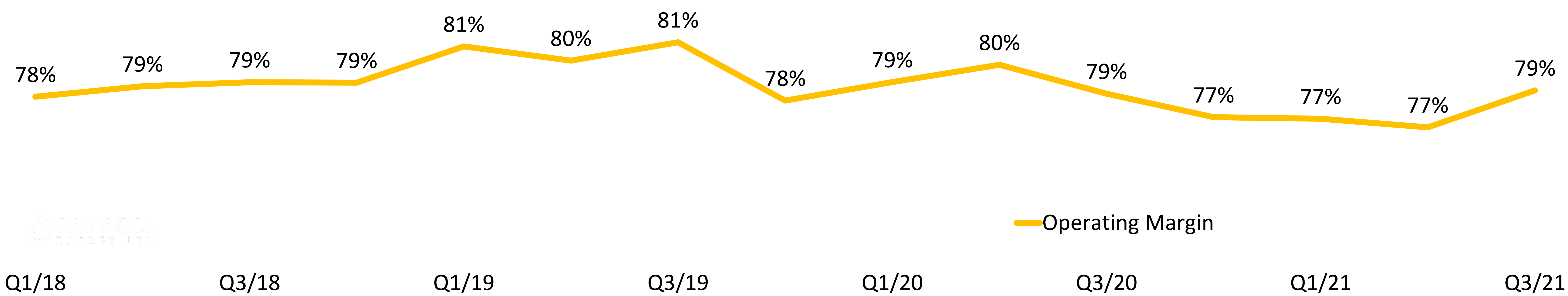
(1) Natural gas, LNG and Crude Oil Revenues, Net of Royalties and Transportation Expenses, plus Take-or-Pay Income, excluding Natural Gas trading volumes.
(2) Adjusted Funds From Operations (FFO) is a non-IFRS measure used to represent cash flow provided by operating activities before settlement of decommissioning obligations, payment of the litigation settlement liability and changes in non-cash working capital.
(3) EBITDAX is defined as net income (loss) and comprehensive income (loss) adjusted for interest, income taxes, depreciation, depletion, amortization, exploration expenses and other similar non-recurring or non-cash charges.

High Prices + Low Cost = High Margins and Netbacks[2]

Gas Operating Netbacks (US$/MCF)[1, 2]

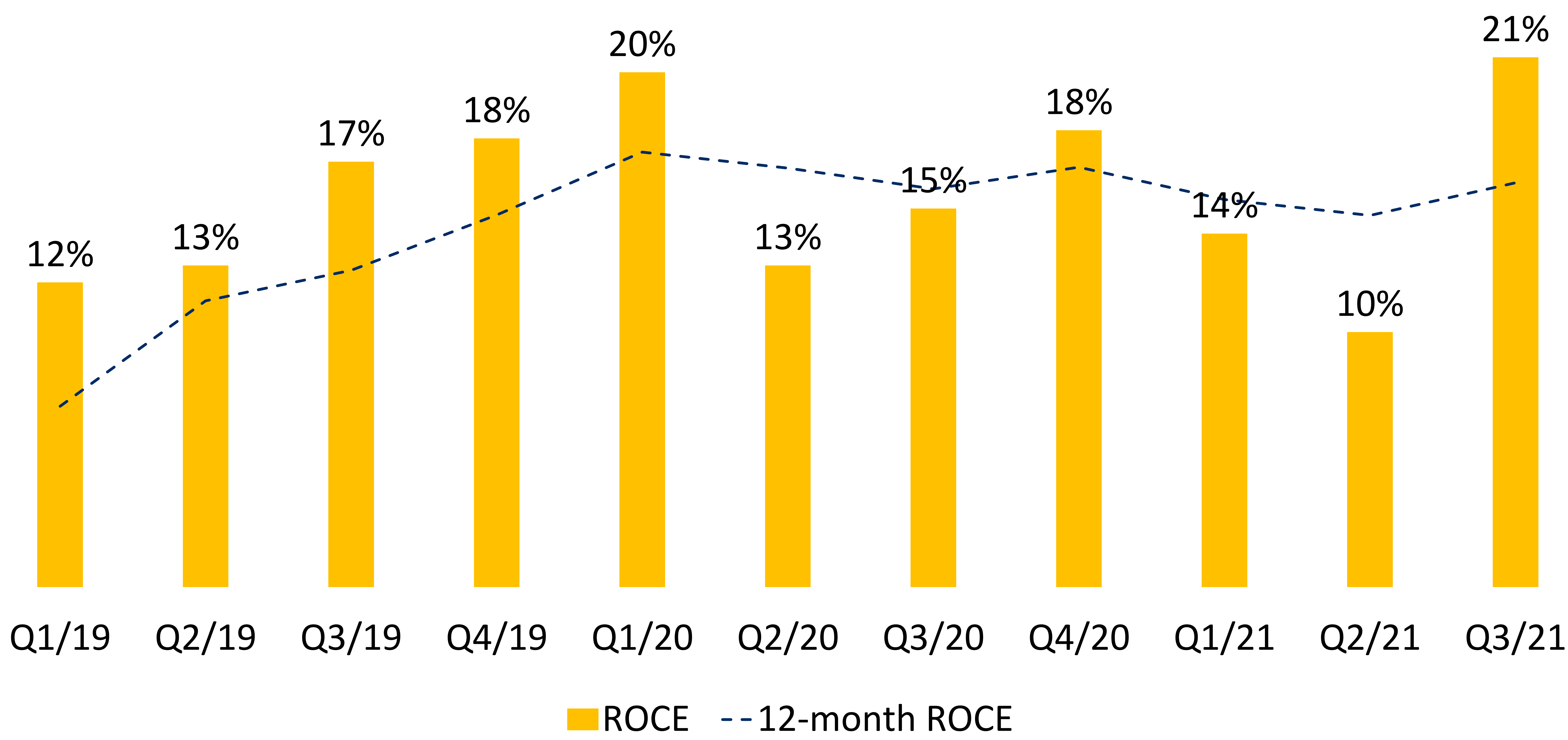


Gas Operating Margin (%)



1) Realized Price shown is net of transportation costs.
2) Netbacks and Margins are non-IFRS measures, calculated as follows for gas operations only for the purposes of this slide. Operating Netback is calculated as revenue, net of transportation expense, less royalties, less operating expenses, calculated on a per unit basis of sales volumes. Operating Margin is calculated as Operating Netback over Realized Price Net of Transportation Costs. For further details please refer to our most recent MD&A.

High Return On Capital Employed (ROCE)[1]



(1) Return on Capital Employed (ROCE) is a non-IFRS measure, which Canacol calculates as a ratio, the numerator of which is annualized Earnings Before Interest and Tax (EBIT), and the denominator of which is Total Assets less Current Liabilities.

Financial Flexibility[1]

Debt Profile:

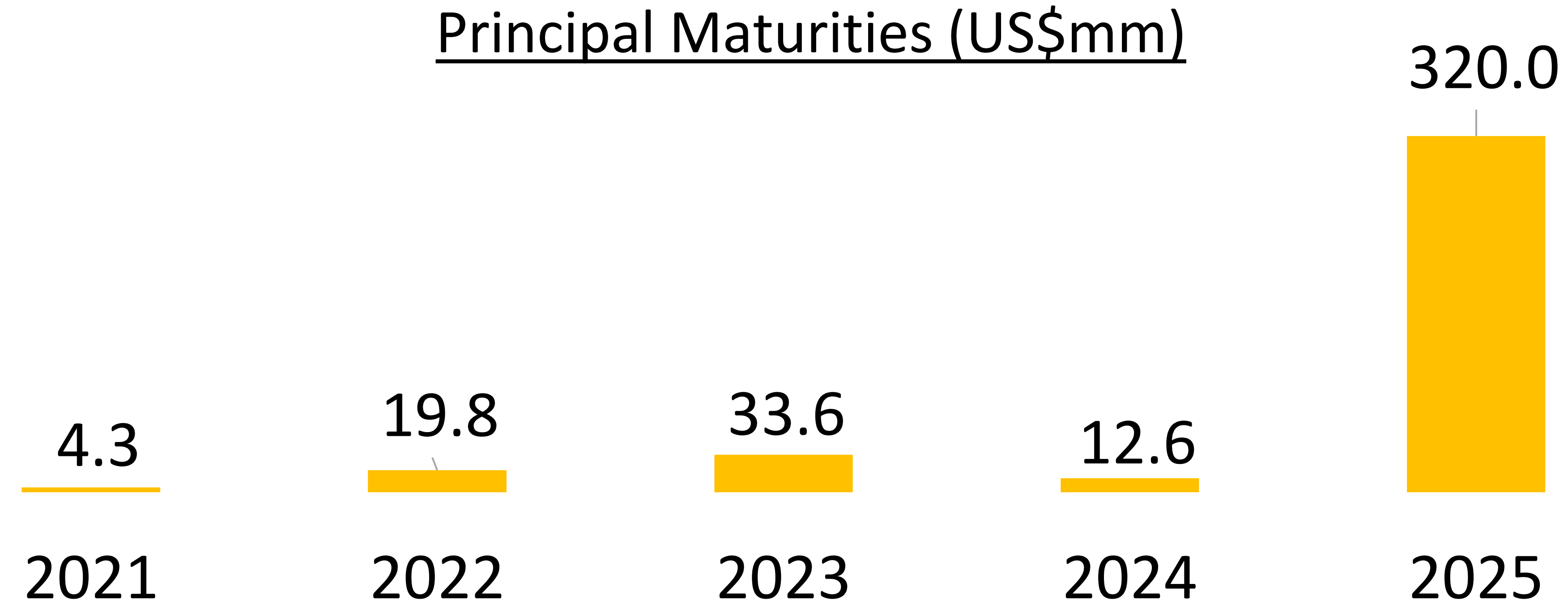
- Senior Notes: $320 million
  Maturity: May 2025,
  Interest Rate: 7.25%
  Ratings: Fitch BB- & Moody's Ba3
- Credit Suisse Term Loan: $30 million
  7 equal quarterly instalments starting Dec 2021
  Interest Rate: LIBOR + 4.25%
- Colombia Bank Debt: $12.6 million
  Maturity: June 2024
  Interest Rate: IBR+2.5%
- Lease & Other Obligations: $21.6 million
  Multiple Interest Rates, Maturities, and
  Currency Denominations

Cash:	$43.1 mm
W/C Surplus *(2)*:	$38.0 mm

- Revolving Credit Facility: $46 million
  3 Year Term, Undrawn
  Interest Rate: LIBOR + 4.75% on drawn amounts
  1.425% on undrawn amounts

  Flexibility to accelerate development when warranted
- Bridge Term Loan: $75 million
  Maturity: July 31, 2023
  $25 million drawn to support first 12 months of Medellin pipeline project
  Interest Rate: LIBOR +4.25% on drawn amounts
  1.275% on undrawn amounts

Principal Maturities (US$mm)



(1) All amounts shown are for the most recently reported quarter ending September 30, 2021.
(2) Working capital is calculated as current assets less current liabilities, excluding current portion of long-term obligations

Outlook for Remainder of 2021 and Beyond

Gas Sales

153 – 190 mmcfd

Generating Robust Cashflows and Margins

Returning Capital to Shareholders

Stable quarterly dividend payments

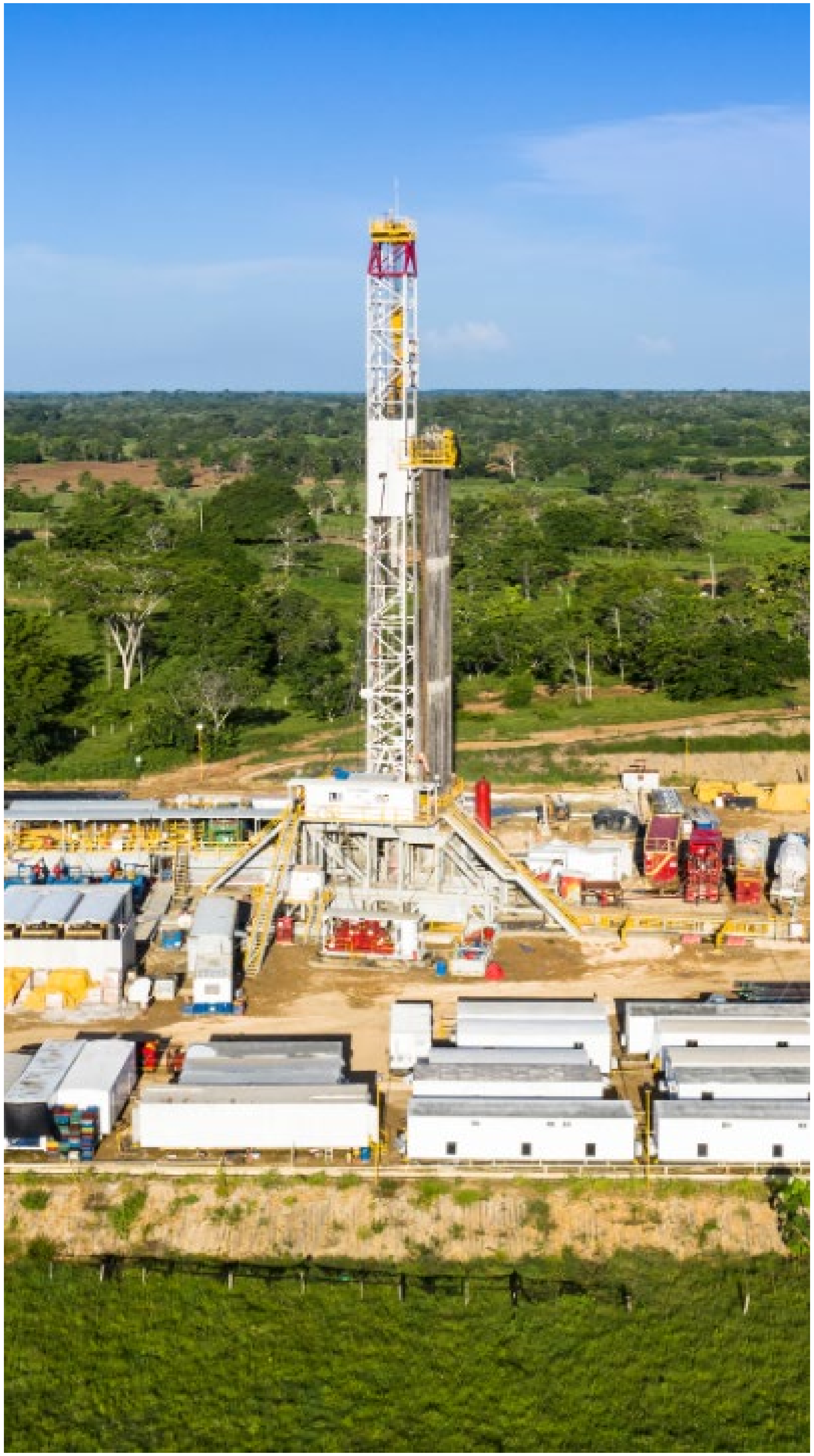
Opportunistically buying back shares

Drilling Program

Exploration Focused

Progressing Strategic Growth Projects

Continued Focus on Sustainability and ESG



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Q&A