

# **CANACOL ENERGY LTD.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
THREE AND SIX MONTHS ENDED JUNE 30, 2016**

## FINANCIAL & OPERATING HIGHLIGHTS

(in United States dollars (tabular amounts in thousands) except as otherwise noted)

Financial	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Total petroleum and natural gas revenues, net of royalties	38,926	27,297	43%	61,626	53,726	15%
Adjusted petroleum and natural gas revenues, net of royalties, including revenues related to the Ecuador IPC <sup>(2)</sup>	45,390	33,892	34%	74,390	66,703	12%
Cash provided by (used in) operating activities	13,764	(10,905)	n/a	21,013	(12,916)	n/a
Per share – basic (\$)	0.09	(0.09)	n/a	0.13	(0.11)	n/a
Per share – diluted (\$)	0.08	(0.09)	n/a	0.13	(0.11)	n/a
Adjusted funds from operations <sup>(1)(2)</sup>	26,870	16,359	64%	40,321	27,281	48%
Per share – basic (\$)	0.17	0.14	21%	0.25	0.24	4%
Per share – diluted (\$)	0.16	0.14	14%	0.25	0.24	4%
Net income (loss) and comprehensive income (loss)	11,245	(58,524)	n/a	11,706	(74,162)	n/a
Per share – basic (\$)	0.07	(0.50)	n/a	0.07	(0.66)	n/a
Per share – diluted (\$)	0.07	(0.50)	n/a	0.07	(0.66)	n/a
Capital expenditures, net, including acquisitions	5,046	28,935	(83%)	20,594	91,417	(77%)
Adjusted capital expenditures, net, including acquisitions and capital expenditures related to the Ecuador IPC <sup>(1)(2)</sup>	5,376	30,893	(83%)	21,325	99,671	(79%)
				Jun 30, 2016	Dec 31, 2015	Change
Cash				25,336	43,257	(41%)
Restricted cash				62,462	61,721	1%
Working capital surplus, excluding non-cash items <sup>(1)</sup>				39,593	46,310	(15%)
Bank debt				249,443	248,228	-
Total assets				694,785	668,349	4%
Common shares, end of period (000s)				160,873	159,266	1%
Operating	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Petroleum and natural gas production, before royalties (boepd)						
Petroleum <sup>(3)</sup>	4,018	6,007	(33%)	4,273	6,724	(36%)
Natural gas	12,405	3,954	214%	9,407	3,729	152%
Total <sup>(2)</sup>	16,423	9,961	65%	13,680	10,453	31%
Petroleum and natural gas sales, before royalties (boepd)						
Petroleum <sup>(3)</sup>	4,045	6,192	(35%)	4,312	6,911	(38%)
Natural gas	12,331	4,064	203%	9,331	3,765	148%
Total <sup>(2)</sup>	16,376	10,256	60%	13,643	10,676	28%
Total cash sales, before royalties (boepd) <sup>(4)</sup>						
Natural gas	13,772	4,064	239%	10,471	3,765	178%
Colombia oil	2,294	4,433	(48%)	2,575	5,179	(50%)
Ecuador tariff oil <sup>(2)</sup>	1,751	1,759	-	1,737	1,732	-
Total <sup>(2)</sup>	17,817	10,256	74%	14,783	10,676	38%
Operating netbacks (\$/boe) <sup>(1)</sup>						
Esperanza (natural gas)	27.24	22.41	22%	27.37	22.56	21%
VIM-5 (natural gas)	24.57	-	n/a	24.35	-	n/a
LLA-23 (oil)	12.45	30.06	(59%)	10.39	23.71	(56%)
Ecuador (tariff oil) <sup>(2)</sup>	38.54	38.54	-	38.54	38.54	-
Total <sup>(2)</sup>	25.58	26.68	(4%)	24.90	23.52	6%

(1) Non-IFRS measure – see “Non-IFRS Measures” section within MD&A.

(2) Inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section within MD&A.

(3) Includes tariff oil production and sales related to the Ecuador IPC.

(4) Total cash sales is defined as total realized contractual gas sales and crude oil sales plus cash received for gas classified as deferred income according to IFRS.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Canacol Energy Ltd. and its subsidiaries ("Canacol" or the "Corporation") are primarily engaged in petroleum and natural gas exploration and development activities in Colombia and Ecuador. The Corporation's head office is located at 4500, 525 - 8<sup>th</sup> Avenue SW, Calgary, Alberta, T2P 1G1, Canada. The Corporation's shares are traded on the Toronto Stock Exchange (the "TSX") under the symbol CNE, the OTCQX in the United States of America under the symbol CNNEF, and the Bolsa de Valores de Colombia under the symbol CNEC.

### Advisories

The following management's discussion and analysis ("MD&A") is dated August 9, 2016 and is the Corporation's explanation of its financial performance for the period covered by the financial statements along with an analysis of the Corporation's financial position. Comments relate to and should be read in conjunction with the unaudited interim condensed consolidated financial statements of the Corporation for the three and six months ended June 30, 2016 and 2015 (the "financial statements"), and the audited consolidated financial statements and management's discussion and analysis for the six months ended December 31, 2015. The financial statements have been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting", and all amounts herein are expressed in United States dollars, unless otherwise noted, and all tabular amounts are expressed in thousands of United States dollars, except per share amounts or as otherwise noted. Additional information for the Corporation, including the Annual Information Form, may be found on SEDAR at [www.sedar.com](http://www.sedar.com).

**Forward-Looking Statements** – Certain information set forth in this document contains forward-looking statements. All statements other than historical fact contained herein are forward-looking statements, including, without limitation, statements regarding the future financial position, business strategy, production rates, and plans and objectives of or involving the Corporation. By their nature, forward-looking statements are subject to numerous risks and uncertainties, some of which are beyond the Corporation's control, including the impact of general economic conditions, industry conditions, governmental regulation, volatility of commodity prices, currency fluctuations, imprecision of reserve estimates, environmental risks, competition from other industry participants, the lack of availability of qualified personnel or management, stock market volatility and the ability to access sufficient capital from internal and external sources. In particular with respect to forward-looking comments in this MD&A, readers are cautioned that there can be no assurance that the Corporation will complete its planned capital projects on schedule or that petroleum and natural gas production will result from such capital projects, that additional natural gas sales contracts will be secured, that the Ecuadorian government will not renegotiate tariff prices on certain fixed priced contracts during low oil price environment, or that hydrocarbon-based royalties assessed will remain consistent or that royalties will continue to be applied on a sliding-scale basis as production increases on any one block. The Corporation's actual results, performance or achievement could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what benefits the Corporation will derive therefrom.

In addition to historical information, this MD&A contains forward-looking statements that are generally identifiable as any statements that express, or involve discussions as to, expectations, beliefs, plans, objectives, assumptions or future events of performance (often, but not always, through the use of words or phrases such as "will likely result," "expected," "is anticipated," "believes," "estimated," "intends," "plans," "projection" and "outlook"). These statements are not historical facts and may be forward-looking and may involve estimates, assumptions and uncertainties which could cause actual results or outcomes to differ materially from those expressed in such forward-looking statements. Actual results achieved during the forecast period will vary from the information provided herein as a result of numerous known and unknown risks and uncertainties and other factors. Such factors include, but are not limited to: general economic, market and business conditions; fluctuations in oil and gas prices; the results of exploration and development drilling and related activities; fluctuations in foreign currency exchange rates; the uncertainty of reserve estimates; changes in environmental and other regulations; and risks associated with oil and gas operations, many of which are beyond the control of the Corporation. Accordingly, there is no representation by the Corporation that actual results achieved during the forecast period will be the same in whole or in part as those forecasted. Except to the extent required by law, the Corporation assumes no obligation to publicly update or revise any forward-looking statements made in this MD&A or otherwise, whether as a result of new information, future events or otherwise. All subsequent forward-looking statements, whether written or oral, attributable to the Corporation or persons acting on the Corporation's behalf, are qualified in their entirety by these cautionary statements.

Readers are further cautioned not to place undue reliance on any forward-looking information or statements.

**Non-IFRS Measures** – Due to the nature of the equity method of accounting the Corporation applies under IFRS 11 to its interest in the incremental production contract for the Libertador and Atacapi fields in Ecuador (“Ecuador IPC”), the Corporation does not record its proportionate share of revenues and expenditures as would be typical in oil and gas joint interest arrangements. Therefore, within this MD&A, management has provided supplemental measures of adjusted revenues and expenditures, which are inclusive of the Ecuador IPC, to supplement the IFRS disclosures of the Corporation’s operations. Such supplemental measures should not be considered as an alternative to, or more meaningful than, the measures as determined in accordance with IFRS as an indicator of the Corporation’s performance, and such measures may not be comparable to that reported by other companies.

One of the benchmarks the Corporation uses to evaluate its performance is adjusted funds from operations. Adjusted funds from operations is a measure not defined in IFRS. It represents cash provided by operating activities before changes in non-cash working capital and decommissioning obligation expenditures, and includes the Corporation’s proportionate interest of those items that would otherwise have contributed to funds from operations from the Ecuador IPC had it been accounted for under the proportionate consolidation method of accounting. The Corporation considers adjusted funds from operations a key measure as it demonstrates the ability of the business to generate the cash flow necessary to fund future growth through capital investment and to repay debt. Adjusted funds from operations should not be considered as an alternative to, or more meaningful than, cash provided by operating activities as determined in accordance with IFRS as an indicator of the Corporation’s performance. The Corporation’s determination of adjusted funds from operations may not be comparable to that reported by other companies. The Corporation also presents adjusted funds from operations per share, whereby per share amounts are calculated using weighted-average shares outstanding consistent with the calculation of net income (loss) and comprehensive income (loss) per share. The following table reconciles the Corporation’s cash provided by operating activities to adjusted funds from operations:

	Three months ended		Six months ended	
	2016	June 30, 2015	2016	June 30, 2015
Cash provided by (used in) operating activities	\$ 13,764	\$ (10,905)	\$ 21,013	\$ (12,916)
Changes in non-cash working capital	6,996	20,639	7,118	27,220
Ecuador IPC revenue, net of current income tax	6,110	6,625	12,190	12,977
<b>Adjusted funds from operations</b>	<b>\$ 26,870</b>	<b>\$ 16,359</b>	<b>\$ 40,321</b>	<b>\$ 27,281</b>

In addition to the above, management uses working capital and operating netback measures. Working capital is calculated as current assets less current liabilities, excluding any non-cash items, and is used to evaluate the Corporation’s financial leverage. Operating netback is a benchmark common in the oil and gas industry and is calculated as total petroleum and natural gas sales, less royalties, less production and transportation expenses, calculated on a per barrel of oil equivalent (“boe”) basis of sales volumes using a conversion. Operating netback is an important measure in evaluating operational performance as it demonstrates field level profitability relative to current commodity prices.

Working capital and operating netback as presented do not have any standardized meaning prescribed by IFRS and therefore may not be comparable with the calculation of similar measures for other entities.

The term “boe” is used in this MD&A. Boe may be misleading, particularly if used in isolation. A boe conversion ratio of cubic feet of natural gas to barrels of oil equivalent is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. In this MD&A, we have expressed boe using the Colombian conversion standard of 5.7 Mcf: 1 bbl required by the Ministry of Mines and Energy of Colombia.

## Results of Operations

For the three months ended June 30, 2016, the Corporation's production primarily consisted of natural gas from its Nelson, Palmer and Clarinete fields in the Lower Magdalena Basin in Colombia, crude oil from its Leono, Labrador, Pantro, Tigro and Maltes fields in the Llanos Basin in Colombia, tariff oil from the Ecuador IPC, and, to a lesser extent, crude oil from its Rancho Hermoso and Santa Isabel properties in Colombia.

The Nelson and Palmer fields at the Esperanza block and the Clarinete field at the VIM-5 block, located in the Lower Magdalena Basin in Colombia, produce dry natural gas for sale to local customers under long-term contracts. The construction of the Promigas natural gas pipeline was completed on April 21, 2016, which allowed Canacol to increase gas production by an additional 65 million standard cubic feet per day ("MMscfpd") (11,400 boe per day ("boepd")) from 25 MMscfpd (4,386 boepd) to 90 MMscfpd (15,789 boepd).

During the three months ended June 30, 2016, the Oboe-1 well was completed and tested in 3 of 11 different sandstone reservoir intervals within the Cienaga de Oro ("CDO") reservoir which flowed at a combined rate of 66 MMscfpd of dry gas. The Oboe-1 well is in the process of being tied-in to the Clarinete flow line where it is expected to commence permanent production by September 1, 2016. Oboe-1 further appraised the Clarinete gas field structure and added 28 billion standard cubic feet ("bscf") of additional 2P gas reserves to Canacol's existing 372 bscf of 2P gas reserves, as at December 31, 2015.

The Corporation, through a consortium, participates in an incremental production contract for the Libertador and Atacapi fields in Ecuador whereby the Corporation is entitled to a tariff price of \$38.54/bbl for each incremental barrel of oil produced over a pre-determined production base curve. Such incremental production volumes are reported as production in this MD&A. As further described above, as required under IFRS 11, the Ecuador IPC is being accounted for under the equity method of accounting versus the proportionate consolidation method of accounting. For purposes of this MD&A, management has provided supplemental measures for adjusted revenues and expenditures, which are inclusive of the Ecuador IPC, to supplement the IFRS disclosures of the Corporation's operations.

Both gas sales from Esperanza and VIM-5 and tariff oil from Ecuador, together comprising approximately 86% of production in the three months ended June 30, 2016, are insensitive to world oil prices, offering the Corporation a significant degree of protection from the effects of low benchmark crude oil prices. Despite the low crude oil average realized prices during the three months ended June 30, 2016, the Corporation's primary oil producing fields located on the LLA-23 block achieved a positive operating netback as a result of cost-cutting initiatives such as centralizing the production, loading, and water disposal operations from the different fields within our LLA-23 block to the Pointer facility, and so reducing operating expenses, transportation expenses and water handling costs via reinjection.

For the three months ended June 30, 2016, the Corporation also had other crude oil production from its Rancho Hermoso and Santa Isabel properties in Colombia. The Corporation's Rancho Hermoso and Santa Isabel properties individually contributed only a minor amount to total production in the three and six months ended June 30, 2016 and, therefore, they were aggregated into a single group ("Other") for analysis purposes in this MD&A. These properties are susceptible to negative cash flows in a low oil price environment and the Corporation plans to shut-in any wells under its control that are uneconomic.

In addition to its producing fields, the Corporation has interests in a number of exploration blocks in Colombia.

## Average Daily Petroleum and Natural Gas Production and Sales Volumes

Production and sales volumes in this MD&A are reported before royalties.

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
<b>Production (boepd)</b>						
Esperanza (gas)	7,706	3,954	95%	6,821	3,729	83%
VIM-5 (gas)	4,699	-	n/a	2,586	-	n/a
LLA-23 (oil)	1,648	3,472	(53%)	1,878	3,989	(53%)
Ecuador (tariff oil)	1,751	1,759	-	1,737	1,732	-
Other (oil and liquids)	619	776	(20%)	658	1,003	(34%)
<b>Total production</b>	<b>16,423</b>	<b>9,961</b>	<b>65%</b>	<b>13,680</b>	<b>10,453</b>	<b>31%</b>
Inventory movements and other	(47)	295	n/a	(37)	223	n/a
<b>Total sales</b>	<b>16,376</b>	<b>10,256</b>	<b>60%</b>	<b>13,643</b>	<b>10,676</b>	<b>28%</b>
<b>Sales (boepd)</b>						
Esperanza (gas)	7,635	4,064	88%	6,785	3,765	80%
VIM-5 (gas)	4,696	-	n/a	2,546	-	n/a
LLA-23 (oil)	1,661	3,586	(54%)	1,896	4,087	(54%)
Ecuador (tariff oil)	1,751	1,759	-	1,737	1,732	-
Other (oil and liquids)	633	847	(25%)	679	1,092	(38%)
<b>Total sales</b>	<b>16,376</b>	<b>10,256</b>	<b>60%</b>	<b>13,643</b>	<b>10,676</b>	<b>28%</b>
<b>Realized Contractual Sales (boepd)</b>						
Esperanza	7,635	4,064	88%	6,785	3,765	80%
VIM-5	4,696	-	n/a	2,546	-	n/a
Take-or-pay volumes	641	-	n/a	477	-	n/a
<b>Total natural gas</b>	<b>12,972</b>	<b>4,064</b>	<b>219%</b>	<b>9,808</b>	<b>3,765</b>	<b>161%</b>
Total Colombia oil	2,294	4,433	(48%)	2,575	5,179	(50%)
Ecuador tariff oil	1,751	1,759	-	1,737	1,732	-
<b>Total realized contractual sales</b>	<b>17,017</b>	<b>10,256</b>	<b>66%</b>	<b>14,120</b>	<b>10,676</b>	<b>32%</b>

The overall increase in production volumes in the three and six months ended June 30, 2016 compared to the same periods in 2015 is primarily due to an increase in gas production in Esperanza and VIM-5 as a result of the additional sales related to the Promigas pipeline expansion, offset by production declines from the oil fields in Colombia.

## Total Cash Sales

	Three months ended June 30, 2016			Six months ended June 30, 2016		
	\$	Boepd	Mscfpd	\$	Boepd	Mscfpd
<b>Cash Sales</b>						
Gas sales (1)	35,791	12,331	70,287	53,829	9,331	53,187
Take-or-pay income (2)	1,791	641	3,654	2,729	477	2,719
<b>Total realized contractual gas sales</b>	<b>37,582</b>	<b>12,972</b>	<b>73,941</b>	<b>56,558</b>	<b>9,808</b>	<b>55,906</b>
Undelivered gas nominations (3)	2,225	800	4,560	4,034	663	3,779
<b>Gas cash sales</b>	<b>39,807</b>	<b>13,772</b>	<b>78,501</b>	<b>60,592</b>	<b>10,471</b>	<b>59,685</b>
Colombia oil sales	7,193	2,294		13,146	2,575	
Ecuador tariff oil sales <sup>(a)</sup>	6,141	1,751		12,184	1,737	
<b>Total Cash sales</b>	<b>53,141</b>	<b>17,817</b>		<b>85,922</b>	<b>14,783</b>	

a) Non-IFRS measure – inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section above.

The Corporation has three types of natural gas sales, as reconciled in the above table:

- 1) Gas sales: represents natural gas production less a typically small amount of gas volume that is consumed at the field level.
- 2) Take-or-pay income: represents the portion of natural gas sales nominations by the Corporation’s offtakers that do not get delivered, typically at the offtakers inability to accept such gas, for which the offtakers have no recourse or legal right to delivery at a later date. As such, they are recorded as revenue in the period.
- 3) Undelivered gas nominations: represents the portion of undelivered natural gas sales nominations for which the offtakers do have a legal right to take delivery at a later date, for a fixed period of time (“make-up rights”). These nominations are paid for at the time, alongside gas sales and take-or-pay income, and as such are included in deferred income for the period. The Corporation recognizes revenues associated with such make-up rights at the earlier of when the make-up volume is delivered, the make-up right expires or when it is determined that the likelihood that the offtaker will utilize the make-up right is remote.

Gas cash sales for the three months ended June 30, 2016 were lower than its contractual nomination of 90 MMBtu per day (89.5 MMscfpd) primarily due to a) the construction of the Promigas natural gas pipeline has not been completed until April 21, 2016 and b) gas cash sales in the month of May and June, 2016 were slightly impacted by scheduled maintenance at one of Canacol's customer's facilities which have since been completed.

## Petroleum and Natural Gas Revenues

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Esperanza	\$ 21,899	\$ 9,857	122%	\$ 38,819	\$ 18,120	114%
VIM-5	13,892	-	n/a	15,010	-	n/a
LLA-23	5,202	16,303	(68%)	9,592	32,188	(70%)
Other	1,991	3,845	(48%)	3,554	8,613	(59%)
Petroleum and natural gas revenues, before royalties	42,984	30,005	43%	66,975	58,921	14%
Royalties	(5,849)	(2,708)	116%	(8,078)	(5,195)	55%
Petroleum and natural gas revenues, after royalties	37,135	27,297	36%	58,897	53,726	10%
Take-or-pay natural gas income	1,791	-	n/a	2,729	-	n/a
Total petroleum and natural gas revenues, after royalties, as reported	38,926	27,297	43%	61,626	53,726	15%
Ecuador tariff and other revenues	6,464	6,595	(2%)	12,764	12,977	(2%)
<b>Adjusted petroleum and natural gas revenues, after royalties <sup>(1)</sup></b>	<b>\$ 45,390</b>	<b>\$ 33,892</b>	<b>34%</b>	<b>\$ 74,390</b>	<b>\$ 66,703</b>	<b>12%</b>

(1) Non-IFRS measure – inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section above.

The increase in adjusted petroleum and natural gas revenues after royalties in the three and six months ended June 30, 2016 compared to the same periods in 2015 is primarily the result of an increase in natural gas revenues due to

additional sales related to the Promigas pipeline expansion, offset by lower realized average prices as a result of declines in benchmark crude oil prices and lower crude oil sales in Colombia.

### Average Benchmark and Realized Sales Prices

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Brent (\$/bbl)	\$ 46.33	\$ 61.61	(25%)	\$ 40.98	\$ 57.86	(29%)
West Texas Intermediate (\$/bbl)	\$ 46.56	\$ 57.74	(19%)	\$ 41.35	\$ 53.26	(22%)
Esperanza (\$/boe)	\$ 31.52	\$ 26.65	18%	\$ 31.44	\$ 26.59	18%
VIM-5 (\$/boe)	32.51	-	n/a	32.40	-	n/a
LLA-23 (\$/bbl)	34.42	49.96	(31%)	27.80	43.52	(36%)
Ecuador (\$/bbl)	38.54	38.54	-	38.54	38.54	-
Other (\$/bbl)	34.55	49.89	(31%)	28.74	43.59	(34%)
<b>Average realized sales price (\$/boe)<sup>(1)</sup></b>	<b>\$ 32.97</b>	<b>\$ 38.76</b>	<b>(15%)</b>	<b>\$ 31.88</b>	<b>\$ 36.75</b>	<b>(13%)</b>

(1) Non-IFRS measure – inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section above.

The decrease in average realized crude oil sales prices in the three and six months ended June 30, 2016 compared to the same periods in 2015 is mainly due to decreased benchmark crude oil prices.

The increase in average realized natural gas sales prices in the three and six months ended June 30, 2016 compared to the same periods in 2015 is due to a) the increase in the Guajira price in December 2015, from \$5.08/MMbtu to \$6.17/MMbtu, and b) the Corporation’s sales of natural gas on its fixed price contracts at prices higher than the Guajira price.

The tariff price for Ecuador tariff oil production is fixed at \$38.54/bbl.

### Royalties

	Three months ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Esperanza	\$ 2,049	\$ 851	\$ 3,475	\$ 1,502
VIM-5	3,042	-	3,266	-
LLA-23	589	1,516	1,058	2,993
Other	169	341	279	700
<b>Total royalties</b>	<b>\$ 5,849</b>	<b>\$ 2,708</b>	<b>\$ 8,078</b>	<b>\$ 5,195</b>

In Colombia, light crude oil and natural gas royalties are generally at a rate of 8% and 6.4%, respectively, until net field production reaches 5,000 boepd, at which time they increase on a sliding scale to 20% up to field production of 125,000 boepd. The Corporation’s LLA-23 and VMM-2 blocks are subject to an additional x-factor royalty of 3% (effectively 2.76%). Crude oil royalties in LLA-23 and VMM-2 are calculated from crude oil revenue net of transportation expenses. The Corporation’s Capella heavy oil field is subject to a 6% royalty. Crude oil royalties in Labrador and Rancho Hermoso are taken in kind. There are no royalties on tariff production in Ecuador. The Corporation’s Esperanza natural gas production is subject to an additional overriding royalty of 2% and the Corporation’s VIM-5 natural gas production is subject to an additional x-factor royalty of 13% and an overriding royalty of 3% to 4%.



## Production and Transportation Expenses

Total production and transportation expenses were as follows:

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Production expenses	\$ 4,317	\$ 7,477	(42%)	\$ 7,743	\$ 17,675	(56%)
Transportation expenses	858	1,089	(21%)	1,514	2,698	(44%)
<b>Total production and transportation expenses</b>	<b>\$ 5,175</b>	<b>\$ 8,566</b>	<b>(40%)</b>	<b>\$ 9,257</b>	<b>\$ 20,373</b>	<b>(55%)</b>
<b>\$/boe</b>	<b>\$ 3.47</b>	<b>\$ 9.18</b>	<b>(62%)</b>	<b>\$ 3.73</b>	<b>\$ 10.54</b>	<b>(65%)</b>

An analysis of production expenses is provided below:

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Esperanza	\$ 925	\$ 718	29%	\$ 1,560	\$ 1,250	25%
VIM-5	352	-	n/a	464	-	n/a
LLA-23	2,087	4,108	(49%)	3,896	9,723	(60%)
Other	953	2,651	(64%)	1,823	6,702	(73%)
<b>Total production expenses</b>	<b>\$ 4,317</b>	<b>\$ 7,477</b>	<b>(42%)</b>	<b>\$ 7,743</b>	<b>\$ 17,675</b>	<b>(56%)</b>
<b>\$/boe</b>						
Esperanza	\$ 1.33	\$ 1.94	(31%)	\$ 1.26	\$ 1.83	(31%)
VIM-5	\$ 0.82	\$ -	n/a	\$ 1.00	\$ -	n/a
LLA-23	\$ 13.81	\$ 12.59	10%	\$ 11.29	\$ 13.14	(14%)
Total	\$ 2.90	\$ 8.01	(64%)	\$ 3.12	\$ 9.15	(66%)

Production expenses at LLA-23 decreased 49% and 60% in the three and six months ended June 30, 2016 compared to the same periods in 2015, respectively. The decrease is primarily due to lower production, the Corporation's cost-cutting initiatives of centralizing the production, loading, and water disposal operations from the different fields within the LLA-23 block to the Pointer facility, lower renegotiated operating costs and the devaluation of the Colombian peso versus the United States dollar.

Production expenses at Esperanza increased by 29% and 25% mainly due to a 95% and 83% increase in production in the three and six months ended June 30, 2016, compared to the same period in 2015, respectively, offset by the devaluation of the Colombian peso versus the United States dollar.

In light of continued weakness in benchmark crude oil prices, the Corporation continues to focus its efforts on reducing production expenses in order to maintain profitability in its operations. The Corporation will continue to monitor its non-operated fields at VMM-2 and Capella and work with the operators to optimize profitability. As of June 30, 2016, the majority of the wells at the Capella and VMM-2 fields have been shut-in.

The Corporation does not pay production expenses in Ecuador, and as such, its tariff price of \$38.54 equals netback.

An analysis of transportation expenses is provided below:

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
LLA-23	\$ 644	\$ 868	(26%)	\$ 1,053	\$ 1,929	(45%)
Other	214	221	(3%)	461	769	(40%)
<b>Total transportation expenses</b>	<b>\$ 858</b>	<b>\$ 1,089</b>	<b>(21%)</b>	<b>\$ 1,514</b>	<b>\$ 2,698</b>	<b>(44%)</b>
<b>\$/boe</b>						
LLA-23	\$ 4.26	\$ 2.66	60%	\$ 3.05	\$ 2.61	17%
Total	\$ 0.58	\$ 1.17	(50%)	\$ 0.61	\$ 1.40	(56%)

Total transportation expenses have decreased by 21% and 44% in the three and six months ended June 30, 2016 compared to the same periods in 2015, respectively, mainly due to lower oil production.

The Corporation does not pay transportation costs at Esperanza or VIM-5 as gas pipeline costs are paid by the offtakers. The Corporation does not pay transportation costs in Ecuador.

## Operating Netbacks

\$/boe	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
<b>Corporate</b>						
Petroleum and natural gas revenues	\$ 32.97	\$ 38.76	(15%)	\$ 31.88	\$ 36.75	(13%)
Royalties	(3.92)	(2.90)	35%	(3.25)	(2.69)	21%
Production and transportation expenses	(3.47)	(9.18)	(62%)	(3.73)	(10.54)	(65%)
<b>Operating netback<sup>(1)</sup></b>	<b>\$ 25.58</b>	<b>\$ 26.68</b>	<b>(4%)</b>	<b>\$ 24.90</b>	<b>\$ 23.52</b>	<b>6%</b>

(1) Non-IFRS measure – inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section above.

Operating netbacks by major production categories were as follows:

### Natural Gas

\$/boe	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
<b>Esperanza</b>						
Natural gas revenues	\$ 31.52	\$ 26.65	18%	\$ 31.44	\$ 26.59	18%
Royalties	(2.95)	(2.30)	28%	(2.81)	(2.20)	28%
Production expenses	(1.33)	(1.94)	(31%)	(1.26)	(1.83)	(31%)
<b>Operating netback</b>	<b>\$ 27.24</b>	<b>\$ 22.41</b>	<b>22%</b>	<b>\$ 27.37</b>	<b>\$ 22.56</b>	<b>21%</b>
<b>VIM-5</b>						
Natural gas revenues	\$ 32.51	\$ -	n/a	\$ 32.40	\$ -	n/a
Royalties	(7.12)	-	n/a	(7.05)	-	n/a
Production expenses	(0.82)	-	n/a	(1.00)	-	n/a
<b>Operating netback</b>	<b>\$ 24.57</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 24.35</b>	<b>\$ -</b>	<b>n/a</b>
<b>Total Natural Gas</b>						
Natural gas revenues	\$ 31.90	\$ 26.65	20%	\$ 31.70	\$ 26.59	19%
Royalties	(4.54)	(2.30)	97%	(3.97)	(2.20)	80%
Production expenses	(1.14)	(1.94)	(41%)	(1.19)	(1.83)	(35%)
<b>Operating netback</b>	<b>\$ 26.22</b>	<b>\$ 22.41</b>	<b>17%</b>	<b>\$ 26.54</b>	<b>\$ 22.56</b>	<b>18%</b>

### Crude Oil

\$/boe	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
<b>LLA-23</b>						
Crude oil revenues	\$ 34.42	\$ 49.96	(31%)	\$ 27.80	\$ 43.52	(36%)
Royalties	(3.90)	(4.65)	(16%)	(3.07)	(4.05)	(24%)
Production and transportation expenses	(18.07)	(15.25)	18%	(14.34)	(15.75)	(9%)
<b>Operating netback</b>	<b>\$ 12.45</b>	<b>\$ 30.06</b>	<b>(59%)</b>	<b>\$ 10.39</b>	<b>\$ 23.72</b>	<b>(56%)</b>
<b>Ecuador</b>						
Tariff revenues <sup>(1)</sup>	\$ 38.54	\$ 38.54	-	\$ 38.54	\$ 38.54	-
<b>Operating netback<sup>(1)</sup></b>	<b>\$ 38.54</b>	<b>\$ 38.54</b>	<b>-</b>	<b>\$ 38.54</b>	<b>\$ 38.54</b>	<b>-</b>

(1) Revenues related to the Ecuador IPC are not included in Petroleum and Natural Gas Revenues as reported under IFRS – see “Non-IFRS Measures” section above.

## General and Administrative Expenses

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Gross costs	\$ 4,984	\$ 6,342	(21%)	\$ 9,528	\$ 12,988	(27%)
Less: capitalized amounts	(781)	(796)	(2%)	(1,563)	(2,592)	(40%)
<b>General and administrative expenses</b>	<b>\$ 4,203</b>	<b>\$ 5,546</b>	<b>(24%)</b>	<b>\$ 7,965</b>	<b>\$ 10,396</b>	<b>(23%)</b>
<b>\$/boe</b>	<b>\$ 2.82</b>	<b>\$ 5.94</b>	<b>(53%)</b>	<b>\$ 3.21</b>	<b>\$ 5.38</b>	<b>(40%)</b>

Gross general and administrative (“G&A”) expenses decreased by 21% and 27% in the three and six months ended June 30, 2016 compared to the same periods in 2015, respectively, primarily due to the Corporation’s efforts to manage its G&A expenses in light of the continued weakness in benchmark crude oil prices and the devaluation of the Colombian peso versus the United States dollar.

## Net Finance Income and Expense

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Net financing expense paid	\$ 4,228	\$ 6,742	(37%)	\$ 8,340	\$ 10,610	(21%)
Non-cash financing costs	1,509	6,933	(78%)	2,720	8,327	(67%)
<b>Net finance expense</b>	<b>\$ 5,737</b>	<b>\$ 13,675</b>	<b>(58%)</b>	<b>\$ 11,060</b>	<b>\$ 18,937</b>	<b>(42%)</b>

Net finance expense paid decreased 37% and 21% in the three and six months ended June 30, 2016 compared to the same periods in 2015, respectively. The decrease is mainly due to the \$20 million pre-payment of the BNP Senior Secured Term Loan on September 30, 2015.

## Commodity Contracts

During the three months ended June 30, 2016, the Corporation entered into one financial oil collar under the following terms:

Period	Volume	Type	Price Range
Jul 2016 – Dec 2016	1,000 bbls/day	Financial WTI Oil Collar	\$40.00 – \$58.40

Gains and losses on commodity contracts recognized in net income/loss are summarized below:

	Three months ended June 30,			Six months ended June 30,		
	2016	2015		2016	2015	
Unrealized change in fair value	\$ 50	\$ -		\$ 50	\$ -	
Realized cash settlement	-	-		-	-	
<b>Total loss (gain)</b>	<b>\$ 50</b>	<b>\$ -</b>		<b>\$ 50</b>	<b>\$ -</b>	

## Stock-Based Compensation Expense and Restricted Share Units

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Stock-based compensation expense	\$ 860	\$ 825	-	\$ 1,887	\$ 2,538	(26%)
Restricted share unit expense	-	-	-	3,021	24	>999%
<b>Stock-based compensation and restricted share units expense</b>	<b>\$ 860</b>	<b>\$ 825</b>	<b>-</b>	<b>\$ 4,908</b>	<b>\$ 2,562</b>	<b>92%</b>

Stock-based compensation and restricted share unit expense increased 92% in the six months ended June 30, 2016 compared the same periods in 2015 primarily due to a restricted share unit grant of \$3 million during the first quarter of 2016. Stock-based compensation and restricted share units expense is a non-cash expense recognized based on the fair value of units granted.

## Depletion and Depreciation Expense

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Depletion and depreciation expense	\$ 3,671	\$ 12,662	(71%)	\$ 9,505	\$ 24,951	(62%)
\$/boe	\$ 2.46	\$ 13.57	(82%)	\$ 3.83	\$ 12.91	(70%)

Depletion and depreciation expense decreased 71% and 62% in the three and six months ended June 30, 2016 compared to the same periods in 2015, respectively, primarily as a result of lower depletable cost base and higher reserves.

## Income Tax Expense

	Three months ended June 30,			Six months ended June 30,	
	2016	2015		2016	2015
Current income tax expense	\$ 7,579	\$ 2,994		\$ 14,161	\$ 5,448
Deferred income tax expense (recovery)	83	(4,930)		(7,244)	(268)
<b>Income tax expense (recovery)</b>	<b>\$ 7,662</b>	<b>\$ (1,936)</b>		<b>\$ 6,917</b>	<b>\$ 5,180</b>

The Corporation's pre-tax income is subject to the Colombian statutory income tax rate of 40%.

## Cash and Funds from Operations and Net Income (Loss) and Comprehensive Income (Loss)

	Three months ended June 30,			Six months ended June 30,		
	2016	2015	Change	2016	2015	Change
Cash provided by (used in) operating activities	\$ 13,764	\$ (10,905)	n/a	\$ 21,013	\$ (12,916)	n/a
Per share – basic (\$)	\$ 0.09	\$ (0.09)	n/a	\$ 0.13	\$ (0.11)	n/a
Per share – diluted (\$)	\$ 0.08	\$ (0.09)	n/a	\$ 0.13	\$ (0.11)	n/a
Adjusted funds from operations <sup>(1)</sup>	\$ 26,870	\$ 16,359	64%	\$ 40,321	\$ 27,281	48%
Per share – basic (\$)	\$ 0.17	\$ 0.14	21%	\$ 0.25	\$ 0.24	4%
Per share – diluted (\$)	\$ 0.16	\$ 0.14	14%	\$ 0.25	\$ 0.24	4%
Net income (loss) and comprehensive income (loss)	\$ 11,245	\$ (58,524)	n/a	\$ 11,706	\$ (74,162)	n/a
Per share – basic (\$)	\$ 0.07	\$ (0.50)	n/a	\$ 0.07	\$ (0.66)	n/a
Per share – diluted (\$)	\$ 0.07	\$ (0.50)	n/a	\$ 0.07	\$ (0.66)	n/a

(1) Non-IFRS measure – inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section above.

## Capital Expenditures

	Three months ended June 30,		Six months ended June 30,	
	2016	2015	2016	2015
Drilling and completions	\$ 1,598	\$ 4,815	\$ 9,295	\$ 20,292
Facilities, work overs and infrastructure	3,754	5,193	7,611	7,073
Land, seismic, communities and other	4,561	1,978	7,199	7,542
Non-cash costs and adjustments <sup>(2)</sup>	(4,845)	19,420	(7,154)	20,981
Property acquisitions	-	-	3,665	38,000
Dispositions and farm-outs	(22)	(2,471)	(22)	(2,471)
Net capital expenditures	5,046	28,935	20,594	91,417
Ecuador	330	1,958	731	8,254
<b>Adjusted net capital expenditures <sup>(1)</sup></b>	<b>\$ 5,376</b>	<b>\$ 30,893</b>	<b>\$ 21,325</b>	<b>\$ 99,671</b>
<b>Net capital expenditures recorded as:</b>				
Expenditures on exploration and evaluation assets	\$ 3,655	\$ 2,367	\$ 11,983	\$ 16,401
Expenditures on property, plant and equipment	1,413	29,039	4,968	39,487
Property acquisition	-	-	3,665	38,000
Disposition and farm-outs	(22)	(2,471)	(22)	(2,471)
<b>Net capital expenditures</b>	<b>\$ 5,046</b>	<b>\$ 28,935</b>	<b>\$ 20,594</b>	<b>\$ 91,417</b>

(1) Non-IFRS measure – inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section above.

(2) Other non-cash costs include capitalized costs related to decommissioning liabilities in the three and six months ended June 30, 2016.

Capital expenditures in the three months ended June 30, 2016 primarily related to:

- Pre-drilling of Nispero-1;
- Facilities costs at LLA-23 and Esperanza;
- Facilities and infrastructure costs at VIM-5 ;
- Facilities costs related to the Ecuador IPC (accounted for under the equity method of accounting); and
- Other capitalized costs (capitalized G&A of \$0.8 million and reduction of non-cash decommissioning costs of \$4.8 million related to Rancho Hermoso due to current estimation of future abandonment costs being lower than previous estimates).

## LIQUIDITY AND CAPITAL RESOURCES

### Capital Management

The Corporation’s policy is to maintain a strong capital base in order to provide flexibility in the future development of the business and maintain investor, creditor and market confidence. The Corporation manages its capital structure and makes adjustments in response to changes in economic conditions and the risk characteristics of the underlying assets. The Corporation considers its capital structure to include share capital, bank debt and working capital, defined as current assets less current liabilities, excluding non-cash items. In order to maintain or adjust the capital structure, from time to time the Corporation may issue common shares or other securities, sell assets or adjust its capital spending to manage current and projected debt levels.

The Corporation monitors leverage and adjusts its capital structure based on its net debt level. Net debt is defined as the principal amount of its outstanding bank debt, less working capital, as defined above. In order to facilitate the management of its net debt, the Corporation prepares annual budgets, which are updated as necessary depending on varying factors including current and forecast crude oil prices, changes in capital structure, execution of the Corporation’s business plan and general industry conditions. The annual budget is approved by the Board of Directors and updates are prepared and reviewed as required.

During the three and six months ended June 30, 2016, the Corporation took certain measures to counteract the continued weakness in crude oil prices and the resulting impact on cash flows. These measures include steps to reduce capital spending and preserve liquidity which, at June 30, 2016, had left the Corporation with \$25.3 million in cash and \$62.5 million in restricted cash. While crude oil prices remain weak in the first half of 2016, significant new contracted sales have commenced in April 2016, thereby materially increasing revenues and funds from operations for

the remainder of 2016. In the meantime, the Corporation plans to maintain a prudent capital spending program and to focus on cost reductions to maximize profitability of the existing producing assets.

On August 2, 2016 and August 5, 2016, the Corporation completed the first and second tranche of a private placement offering of 9,687,670 and 1,800,000 common shares of the Corporation, respectively, issued at C\$4.08 per common share for a total of C\$46.9 million. The private placement offering further enhances the Corporation's liquidity and its ability to explore and develop its 100% operated gas assets for the remainder of 2016.

	June 30, 2016	
Bank debt – principal	\$	255,000
Working capital surplus		(39,593)
Net debt	\$	215,407

## Credit Facilities and Debt

### Senior Secured Term Loan

On April 3, 2013, the Corporation entered into a credit agreement for a \$140 million senior secured term loan with a syndicate of banks led by Credit Suisse (“CS Senior Secured Term Loan”). The CS Senior Secured Term Loan was for a five-year term, with interest payable quarterly and principal repayable in 15 equal quarterly installments starting in October 2014, following an initial 18 month grace period. The CS Senior Secured Term Loan carried interest at LIBOR plus 4.50% and was secured by all of the material assets of the Corporation.

On April 24, 2014, the Corporation completed an upsizing of its CS Senior Secured Term Loan, from \$140 million to \$220 million, with no changes to the terms of the CS Senior Secured Term Loan or the repayment schedule. The revised term loan carries interest at LIBOR plus 4.50-5.00%, depending on agreed leverage ratios, and is secured by all of the material assets of the Corporation.

On April 24, 2015, the CS Senior Secured Term Loan was settled for the principal amount outstanding on the settlement date of \$176 million and was replaced with a new senior secured term loan with a syndicate of banks led by BNP Paribas (“BNP”) for a principal amount of \$200 million (“BNP Senior Secured Term Loan”). The BNP Senior Secured Term Loan is due March 31, 2019, with interest payable quarterly and principal repayable in eight equal quarterly installments starting on December 31, 2017, following an initial grace period. As such, the BNP Senior Secured Term Loan is classified as non-current as at June 30, 2016. The BNP Senior Secured Term Loan carries interest at LIBOR plus 4.75% and is secured by all of the material assets of the Corporation.

On September 30, 2015 the Corporation pre-paid \$20 million on its BNP Senior Secured Term Loan, thus reducing the balance outstanding to \$180 million. The carry value of the BNP Senior Secured Term Loan included \$3.1 million of transaction costs netted against the principal amount as at June 30, 2016.

The BNP Senior Secured Term Loan includes various non-financial covenants relating to future acquisitions, indebtedness, operations, investments, capital expenditures and other standard operating business covenants. The BNP Senior Secured Term Loan also includes various financial covenants, including a maximum consolidated leverage ratio (“Consolidated Leverage Ratio”) of 3.50:1.00, a minimum consolidated interest coverage ratio (“Consolidated Interest Coverage Ratio”) of 2.50:1.00 and a minimum consolidated current assets to consolidated current liabilities ratio (“Consolidated Current Assets to Consolidated Current Liabilities Ratio”) of 1.00:1.00.

The Consolidated Leverage Ratio is calculated on a quarterly basis as consolidated total debt (“Consolidated Total Debt”) divided by consolidated EBITDAX (“Consolidated EBITDAX”). The maximum allowable Consolidated Leverage Ratio is 3.50:1.00. As at June 30, 2016, the Consolidated Leverage Ratio was 2.83:1.00. Consolidated Total Debt includes the principal amount of all indebtedness, which currently includes bank debt; additionally, restricted cash maintained in the debt service reserve account related to the BNP Senior Secured Term Loan is deductible against Consolidated Total Debt. Consolidated EBITDAX is calculated on a rolling 12-month basis and is defined as consolidated net income adjusted for interest, income taxes, depreciation, depletion, amortization, exploration expenses, share of joint venture profit/loss and other similar non-recurring or non-cash charges. Consolidated EBITDAX is further adjusted for the contribution to adjusted funds from operations, before taxes, of the results of the Ecuador IPC. The purpose of including this last amount is to capture the funds from operations of the Corporation's joint venture in Ecuador into the calculation as it is accounted for on an equity consolidation basis in the Corporation's consolidated financial statements. Consolidated Total Debt and Consolidated EBITDAX are calculated as follows:

<b>Consolidated Total Debt</b>		<b>June 30, 2016</b>
Bank debt (current and long-term) – principal	\$	255,000
Debt service reserve account balance		(3,000)
<b>Consolidated Total Debt</b>	<b>\$</b>	<b>252,000</b>

<b>Consolidated EBITDAX</b>	<b>Q3 2015</b>	<b>Q4 2015</b>	<b>Q1 2016</b>	<b>Q2 2016</b>	<b>Rolling</b>
Consolidated net (loss) income and comprehensive (loss) income	(19,029)	(84,462)	461	11,245	(91,785)
(+) Interest expense	6,250	5,575	5,361	5,360	22,546
(+/-) Income taxes (recovery)	6,334	9,450	(745)	7,662	22,701
(+) Wealth taxes	-	-	850	285	1,135
(+) Depletion and depreciation	12,573	13,906	5,834	3,671	35,984
(+) Exploration expenses	52	8,796	40	99	8,987
(-) Share of equity loss (profit)	135	193	(294)	(718)	(684)
(+) Other non-cash expenses and non-recurring items	4,361	51,890	4,000	1,807	62,058
(+) Contribution of Ecuador IPC	7,941	7,481	6,300	6,464	28,186
<b>Consolidated EBITDAX</b>	<b>18,617</b>	<b>12,829</b>	<b>21,807</b>	<b>35,875</b>	<b>89,128</b>

<b>Consolidated Leverage Ratio</b>		<b>June 30, 2016</b>
Consolidated Total Debt	\$	252,000
Consolidated EBITDAX		89,128
<b>Consolidated Leverage Ratio</b>		<b>2.83</b>

The Consolidated Interest Coverage Ratio is calculated on a quarterly basis as Consolidated EBITDAX divided by consolidated interest expense (“Consolidated Interest Expense”). The minimum Consolidated Interest Coverage Ratio required is 2.50:1.00. Consolidated EBITDAX is calculated on a rolling 12-month basis as described in the above paragraph. Consolidated Interest Expense is calculated on a rolling 12-month basis and includes interest expense and capitalized interest, net of interest income, and excludes any non-cash interest charges.

<b>Consolidated Interest Coverage Ratio</b>		<b>June 30, 2016</b>
Interest expense	\$	20,123
Interest income		(2,523)
Consolidated Interest Expense	\$	17,600
Consolidated EBITDAX	\$	89,128
<b>Consolidated Interest Coverage Ratio</b>		<b>5.06</b>

The Consolidated Current Assets to Consolidated Current Liabilities Ratio is calculated on a quarterly basis as consolidated current assets divided by consolidated current liabilities, excluding and any non-cash current assets and non-cash current liabilities. The minimum Consolidated Current Assets to Consolidated Current Liabilities Ratio required is 1.00:1.00.

The Corporation was in compliance with its covenants as at June 30, 2016.

#### Senior Notes

On October 29, 2014, the Corporation entered into the \$100 million unsecured floating rate senior note indenture agreement with Apollo Investment Corporation (“Senior Notes”), of which, \$50 million was drawn on October 29, 2014 and \$25 million was drawn on April 2, 2015 for a total outstanding balance of \$75 million at June 30, 2016. The Senior Notes are repayable in full on their maturity date of December 31, 2019 and carry interest at LIBOR plus 8.5% per annum (subject to a LIBOR floor of 1.00%), payable quarterly. The Senior Notes may be repaid at any time prior to maturity (subject to BNP’s approval) and are subject to customary financial, performance and legal covenants which are consistent with the covenants under the BNP Senior Secured Term Loan. The carrying value of the Senior Notes included \$2.4 million of transaction costs netted against the principal amount as at June 30, 2016.

### Other Colombian Credit Facilities

The Corporation has revolving lines of credit in place in Colombia with an aggregate borrowing base of \$42.6 million (COP\$ 124 billion). These lines of credit have interest rates ranging from 6% to 9% and are unsecured. The facilities were undrawn as at June 30, 2016.

### Letters of Credit

At June 30, 2016, the Corporation had letters of credit outstanding totaling \$76.5 million to guarantee work commitments on exploration blocks and to guarantee other contractual commitments. The total of these letters of credit, net of amounts counter-guaranteed by other financial institutions, reduce the amounts available under the Colombian revolving lines of credit by \$42.6 million to \$nil at June 30, 2016.

### Share Capital

At August 9, 2016, the Corporation had 170.9 million common shares, 12.4 million stock options and 1.2 million restricted share units outstanding.

## CONTRACTUAL OBLIGATIONS

The following table provides a summary of the Corporation's cash requirements to meet its financial liabilities and contractual obligations existing at June 30, 2016:

	Less than 1 year	1-3 years	Thereafter	Total
Bank debt – principal	\$ -	\$ 157,500	\$ 97,500	\$ 255,000
Trade and other payables	16,343	-	-	16,343
Crude oil payable in kind	587	-	-	587
Taxes payable	14,078	-	-	14,078
Wealth tax payable	571	-	-	571
Deferred income	6,172	-	3,731	9,903
Other long term obligations	-	-	2,873	2,873
Restricted share units	3,966	76	-	4,042
Exploration and production contracts	68,977	24,539	-	93,516
Office leases	874	1,742	1,442	4,058
Finance lease	10,163	19,406	18,733	48,302

### Finance lease

The Corporation has entered into a lease agreement with Promisol SAS to construct and operate a natural gas processing plant commencing operation in August 2016. Upon commencement of operation, the Corporation is expected to recognize a finance lease asset and liability of approximately \$27.7 million.

### Exploration and Production Contracts

The Corporation has entered into a number of exploration contracts in Colombia and Peru which require the Corporation to fulfill work program commitments and issue financial guarantees related thereto. In aggregate, the Corporation has outstanding exploration commitments at June 30, 2016 of \$95.9 million and has issued \$76.5 million in financial guarantees related thereto. These commitments are planned to be satisfied by means of seismic work, exploration drilling and farm-outs.

### Oleoducto Bicentenario de Colombia (“OBC”) Pipeline

The Corporation owns a 0.5% interest in OBC, which owns a pipeline system that will link Llanos basin oil production to the Cano Limon oil pipeline system. Under the terms of the OBC agreement, the Corporation may be required to provide financial support or guarantees for its proportionate equity interest in any future debt financings undertaken by OBC. The Corporation has also entered into ship-or-pay arrangements with OBC to guarantee pipeline revenues.

### Ecuador Incremental Production Contract

In addition to the contractual obligations described above, the Corporation has a non-operated 25% equity participation interest (27.9% capital participation interest) in a joint-venture consortium which in 2012 was awarded an incremental production contract for the Libertador and Atacapi mature oil fields in Ecuador. The consortium plans to



incur project expenditures estimated for a total of \$397 million (\$107.6 million net to the Corporation) over the 15 year term of the contract. As at June 30, 2016, the Corporation had incurred a net \$83.7 million of capital expenditures in connection with its Ecuador IPC commitment. It is anticipated that cash flows from the Ecuador IPC is sufficient to sustain envisioned future capital development.

## SUBSEQUENT EVENTS

On August 2, 2016, the Corporation completed the first tranche of a private placement offering of 9,687,670 common shares of the Corporation (“Common Shares”) issued at C\$4.08 per Common Share for proceeds of C\$39,525,694 with certain new and existing long term strategic investors, including Cavengas Holding S.R.L (“Cavengas”), a Barbados company (the “First Offering”). Cavengas acquired 1,023,072 Common Shares pursuant to the First Offering and owns a total of 32,613,072 Common Shares as at August 2, 2016. In addition, a director of the Corporation acquired 904,774 Common Shares pursuant to the First Offering. The Corporation engaged an exclusive advisor for this transaction, and will pay a fee of 3.5% of the First Offering, payable entirely in Common Shares, for their services.

On August 5, 2016, the Corporation completed the second and final tranche of the private placement offering of an additional 1,800,000 Common Shares at C\$4.08 per Common Share for proceeds of C\$7,344,000 (the “Second Offering”).

The Common Shares issued in connection with the First Offering and the Second Offering are subject to a four month hold period that expire on December 2, 2016 and December 6, 2016, respectively.

## OUTLOOK

The three months ended June 30, 2016 was a record quarter for the Corporation in terms of production levels, and its highest revenues, earnings, and adjusted funds flows from operations since the robust oil prices of 2014; primarily related to completion of the Promigas pipeline expansion in April 2016 which allowed the Corporation to increase average daily gas cash sales to approximately 90 MMscfpd.

Looking ahead to the remainder of 2016, the Corporation has budgeted two gas exploration wells, Nispero-1 and Nelson-6 (in addition to the Oboe-1 well that was drilled in the first six months of the year), as well as five light oil workovers on its LLA-23 concession. A part of the proceeds from Canacol’s recently closed C\$46.9 million financing will be used to expand its gas exploration and development program throughout the remainder of 2016 and into 2017. The Corporation now expects to keep one rig running continuously on its gas drilling program well into 2017, and plans to drill one additional exploration well, and one additional gas development well, during the remainder of 2016, which would be in addition to the Nispero 1 and Nelson 6 wells. Canacol also expects to drill the Mono Capachino light oil exploration prospect located on the VMM-2 concession in late 2016.

Canacol is currently in the process of drilling the Nispero-1 well in the Esperanza block located in the Lower Magdalena Valley basin. The Nispero-1 well is targeting the same CDO sandstone reservoir that produces at the nearby Nelson, Palmer and Clarinete gas fields. The Nispero-1 well was spud on July 17, 2016 and is anticipated to take approximately seven weeks to drill and production test. Upon completion of the operations at Nispero, the rig will be mobilized to drill the Nelson 6 well, which is anticipated to spud in early October, 2016. The objective for the Nelson-6 well will be to production test the shallow Porquero sandstone reservoir which sits above the productive CDO sandstone reservoir within the Nelson field. Existing Nelson wells drilled to date have encountered the Porquero sandstone reservoir and up to 62 feet of interpreted gas pay on open-hole logs. The objective of the gas exploration program in 2016 is to prove up sufficient new reserves to sign a new ten year 100 MMscfpd ship or pay gas sales contract which is anticipated to commence in 2018 after the construction of a new pipeline. The Corporation is currently negotiating several new long term take or pay gas sales contracts with existing and new clients, as well as a contract which will see a third party construct and operate a new pipeline to the Caribbean coast of Colombia operational in late 2018 and at no cost to the Corporation.

Canacol estimates that average net before royalty oil and gas production for 2016 will range between 16,000 and 17,000 boepd. Realized contractual gas sales will average approximately 75 MMscfpd (13,160 boepd) including approximately 90 MMscfpd from April 21, 2016 forward at an anticipated average realized price of \$5.60/Mcf (\$31.92/boe), with an average netback of approximately \$4.56/Mcf (\$26.00/boe), generating approximately \$153 million of gross revenues. Additionally, Canacol anticipates Colombian oil production to average approximately 2,300 bopd and Ecuador oil production of approximately 1,300 bopd in calendar 2016, both without the drilling of any

additional oil wells. Total corporate hydrocarbon sales are anticipated to average between 18,500 and 19,000 boepd for the last half of 2016.

Total corporate EBITDAX is anticipated to be approximately \$135 million for calendar 2016, which represents a Consolidated Leverage Ratio of less than 2.0, despite realized contractual gas sales for the period of January 1, 2016 to April 20, 2016 being less than half of current volumes.

## SUMMARY OF QUARTERLY RESULTS

	2016		2015			2014		
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
<b>Financial</b>								
Total Petroleum and natural gas revenues, net of royalties	38,926	22,700	17,402	21,958	27,297	26,429	36,404	58,917
Adjusted petroleum and natural gas revenues, net of royalties, including revenues relate to the Ecuador IPC <sup>(1)</sup>	45,390	29,000	24,883	29,899	33,892	32,811	43,878	67,356
Cash provided by (used in) operating activities	13,764	7,249	4,974	14,302	(10,905)	(2,011)	31,743	45,618
Per share – basic	0.09	0.05	0.03	0.11	(0.09)	(0.02)	0.29	0.42
Per share – diluted	0.08	0.05	0.03	0.11	(0.09)	(0.02)	0.29	0.42
Adjusted funds from operations <sup>(1)</sup>	26,870	13,451	8,473	15,218	16,359	10,922	22,952	37,162
Per share – basic <sup>(1)</sup>	0.17	0.08	0.05	0.12	0.14	0.10	0.21	0.34
Per share – diluted <sup>(1)</sup>	0.16	0.08	0.05	0.12	0.14	0.10	0.21	0.34
Comprehensive income (loss)	11,245	461	(84,466)	(19,029)	(58,524)	(15,638)	(45,970)	14,110
Per share – basic	0.07	-	(0.54)	(0.15)	(0.50)	(0.14)	(0.43)	0.13
Per share – diluted	0.07	-	(0.54)	(0.15)	(0.50)	(0.14)	(0.43)	0.13
Capital expenditures, net	5,046	15,548	22,394	22,299	25,310	62,482	78,403	47,522
Adjusted capital expenditures, net, including capital expenditures related to the Ecuador IPC <sup>(1)</sup>	5,376	15,949	22,867	26,080	27,268	68,778	87,228	56,209
<b>Operations (boepd)</b>								
Petroleum and natural gas production, before royalties								
Petroleum <sup>(2)</sup>	4,018	4,526	5,523	6,983	6,007	7,448	8,586	9,922
Natural gas	12,405	6,407	3,541	3,472	3,954	3,502	3,236	3,334
Total <sup>(2)</sup>	16,423	10,933	9,064	10,455	9,961	10,950	11,822	13,256
Petroleum and natural gas sales, before royalties								
Petroleum <sup>(2)</sup>	4,045	4,578	5,468	7,272	6,192	7,636	8,187	9,997
Natural gas	12,331	6,329	3,542	3,455	4,064	3,462	3,216	3,311
Total <sup>(2)</sup>	16,376	10,907	9,010	10,727	10,256	11,098	11,403	13,308
<b>Total cash sales, before royalties <sup>(3)</sup></b>								
Natural gas	13,772	7,168	3,891	3,455	4,064	3,462	3,216	3,311
Colombia oil	2,294	2,856	3,390	5,116	4,433	5,932	6,220	7,724
Ecuador tariff oil <sup>(2)</sup>	1,751	1,722	2,078	2,156	1,759	1,704	1,967	2,273
Total <sup>(2)</sup>	17,817	11,746	9,359	10,727	10,256	11,098	11,403	13,308

(1) Non-IFRS measure – inclusive of amounts related to the Ecuador IPC – see “Non-IFRS Measures” section above.

(2) Includes tariff oil production related to the Ecuador IPC.

(3) Total cash sales is defined as total realized contractual gas sales and crude oil sales plus cash received for gas classified as deferred income according to IFRS.

## RISKS AND UNCERTAINTIES

There have been no significant changes in the three and six months ended June 30, 2016 to the risks and uncertainties as identified in the MD&A for the six months ended December 31, 2015.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Corporation's management made judgements, assumptions and estimates in the preparation of the financial statements. Actual results may differ from those estimates, and those differences may be material. The basis of presentation and the Corporation's significant accounting policies can be found in the notes to the financial statements.

## CHANGES IN ACCOUNTING POLICIES

The Corporation is currently reviewing a number of new and revised IFRSs that have been issued but are not yet effective. Detailed discussions of new accounting policies that may affect the Corporation are provided in the unaudited interim condensed consolidated financial statements of the Corporation as at and for the three and six months ended June 30, 2016 and the audited consolidated financial statements as at and for the six months ended December 31, 2015.

## REGULATORY POLICIES

### Disclosure Controls and Procedures

Disclosure Controls and Procedures ("DC&P") are designed to provide reasonable assurance that all relevant information is gathered and reported on a timely basis to senior management so that appropriate decisions can be made regarding public disclosure. The Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), along with other members of management, have designed, or caused to be designed, under the CEO and CFO's supervision, disclosure controls and procedures and established processes to ensure that they are provided with sufficient knowledge to support the representations made in the interim certificates required to be filed under National Instrument 52-109.

### Internal Controls over Financial Reporting

The CEO and CFO, along with participation from other members of management, are responsible for establishing and maintaining adequate Internal Control over Financial Reporting ("ICFR") to provide reasonable assurance regarding the reliability of financial statements prepared in accordance with IFRS.

During the quarter ended June 30, 2016, there has been no change in the Corporation's ICFR that has materially affected, or is reasonably likely to materially affect, the Corporation's ICFR.

### Limitations of Controls and Procedures

The Corporation's management, including its CEO and CFO, believe that any DC&P or ICFR, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, they cannot provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been prevented or detected. These inherent limitations include the realities that judgements in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Accordingly, because of the inherent limitations in a cost effective control system, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.